# CONNECT MT BROADBAND PROGRAM



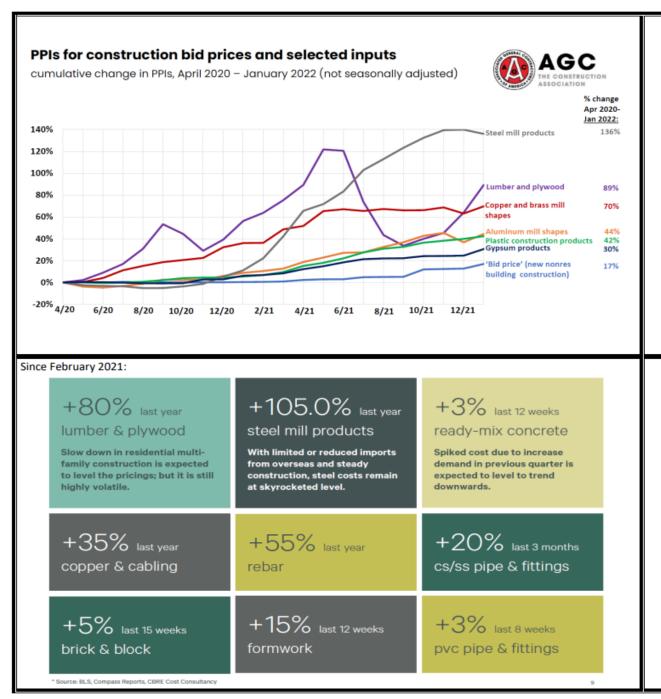
MACO BROADBAND FUNDING SUMMIT

April 13th, 2022

## MORNING AGENDA

State of Construction Industry
 ARPA Broadband Funding
 Proposed Priorities for State Broadband Plan
 Misty Ann Giles/Chad Rupe
 ARPA / IIJA Timelines
 Next Steps / Legislative Action
 Misty Ann Giles/Chad Rupe





Trade Item	Lead Time Increase	Stop Light Status
Steel Beams & Decking	+167%	<u> </u>
Roofing Membranes	+750%	•
Roofing Insulation	+667%	•
Doors / Hardware	+233%	•
HM Door Frames	350%	•
Aluminum Panels / Glazing	+333%	•
Drywall/Metal Studs	+200%	$\sim$
Paint	+600%	•
Plumbing and HVAC	+100%	0
Switchgear	+150%	<u> </u>
Lighting and Controls	+100%	0
	100% > 200% lead time increase	200% < lead time increase
Sources: ENR, Multiple General Contractors' Q4 Reports, CBRE Co	st Consultancy	1

Material	Lead Time
Steel Beams/Metal Decking	16-22 weeks
Open Web Joists	32-36 weeks
Roofing Membranes	32-34 weeks
Roofing Insulation	40-50 weeks
Doors & Hardware	18-20 weeks
HM Door Frames	16-18 weeks
Aluminum & Storefront	20-26 weeks
Drywall & Metal Studs	6-8 weeks
Flooring (Imported)	14-18 weeks
Granite	8-10 weeks
Paint	6-8 weeks
Metal Panels	18-20 weeks
HVAC Equipment	20-24 weeks
Electrical, Lighting & Controls	14-16 weeks
Generators	40-45 weeks

\* Source: ENR, Aggregated Multiple General Contractors' Reports



#### DEPARTMENT OF ADMINISTRATION

#### Broadband - Connect MT and Communications Advisory Commission

The 2021 Legislature passed and Governor Gianforte signed SB297 creating the ConnectMT Act. The Department of Administration (DOA) is responsible for establishing and administering the broadband infrastructure deployment program. The Department will be responsible for receiving and reviewing responsive proposals and awarding contracts. Before awarding any contracts, contracts will be reviewed by the Communications Advisory Commission created by HB632 to oversee Montana's American Rescue Plan Act dollars. The Governor will then approve any proposal recommended for funding by the Department. The Communications Commission's meetings will be noticed on this website.

The DOA is currently building the state's broadband program. Working with the Commission and the Governor's Office, DOA will develop the open process for submission of proposals for funding required in SB297. Eligible providers may be awarded funding for projects in unserved, underserved or frontier areas. DOA will hire broadband deployment experts to staff the Broadband Task Force within the department.

SB 297 defines Frontier and Unserved areas, and HB632 defines Underserved areas:

#### Website includes:

- FAQs
- Information about the statewide broadband map, federal resources, announcements, events, webinars, forms, and guides
- Application link and guidance
- Project challenge process
- Awards
- Auditing and reporting
- Contact information

#### Advisory Commission Members

- Senators Dan Salomon
- Jason Ellsworth
- Janet Ellis
- Representatives Mike Hopkins
- Ed Buttrey
- Katie Sullivan
- Director Misty Ann Giles
  Director Scott Osterman
- Director Scott Osternic
   Director Scott Sales

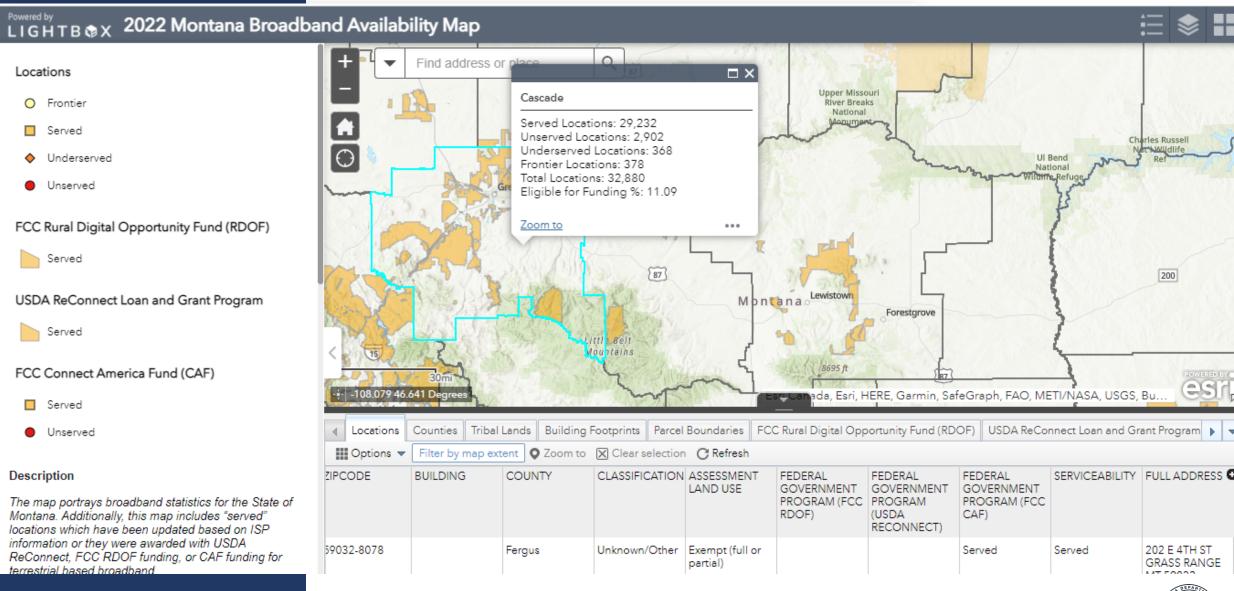
<u> https://connectmt.mt.gov/</u>

Website

Orientation

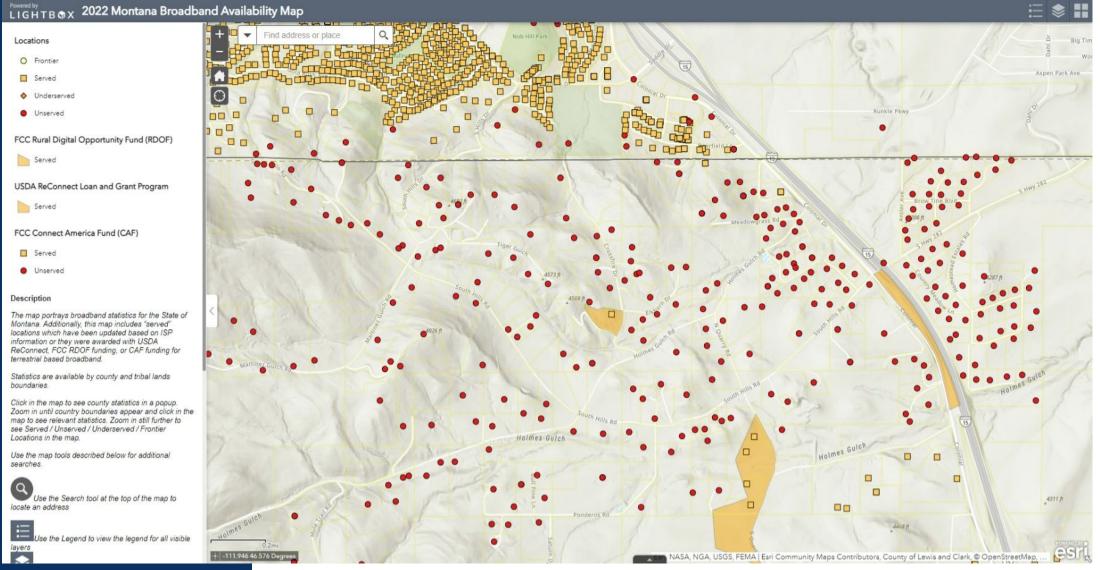


### **Connect MT Map Overview**



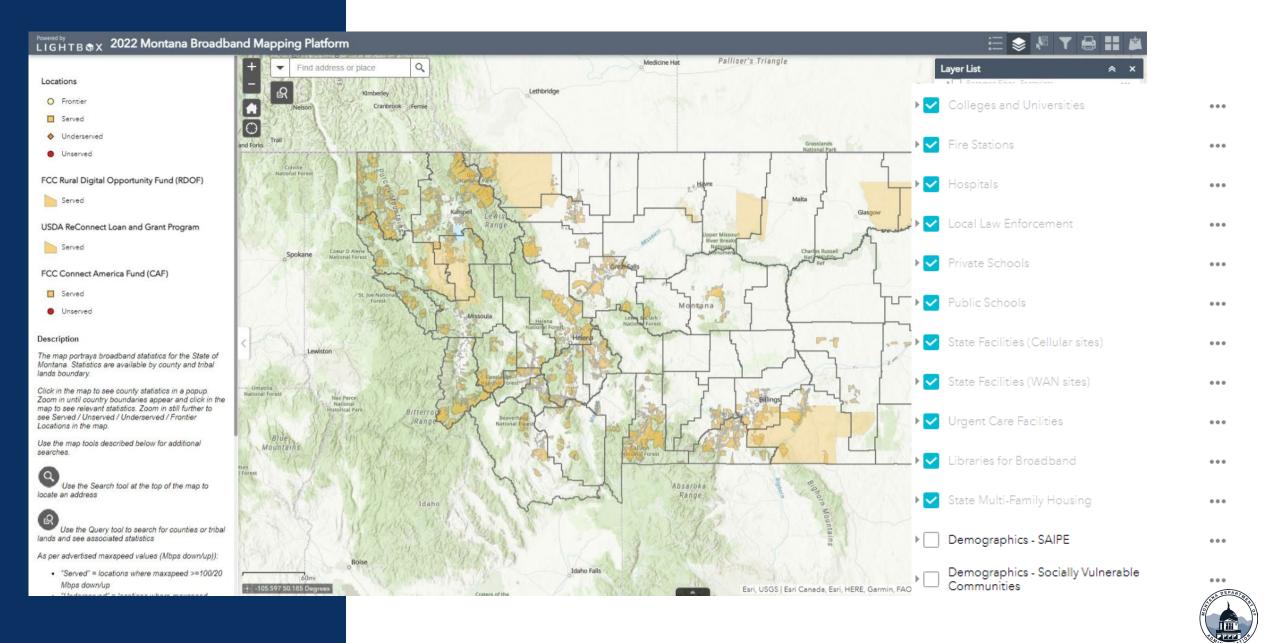


### Data and Mapping: Smart Agile Project Management Approach





### Data and Mapping: What is Behind the Firewall?



## CONNECT MT APPLICATION

### https://connectmt.mt.gov/



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## APPLICANT ELIGIBILITY

 $\checkmark$  Has authorization to do business in the state.

- ✓ Has demonstrated that it has the technical, financial, and managerial resources and experience to provide broadband service or other communications service to customers in the state.
- ✓ May only be a nongovernment entity with demonstrated experience in providing broadband service or other communications services to end-user residential or business customers in the state.
- ✓ Shall commit to paying a minimum of 20% of the project costs and may not provide a minimum matching amount from any funds derived from government grants or subsidies, except for federal funds designated for broadband deployment.
- ✓ May not receive funds under any other federal or state government grant or loan program where government funding supports 100% of the proposed project's capital costs.



## ELIGIBILITY (CONT.)

 ✓ Must be enrolled as an Affordable Connectivity Program (ACP) Provider

✓ Show evidence of Good Standing with Montana Secretary of State

 Provide Federal Employer Identification Number

✓ SAM.gov enrollment



## ELIGIBLE REIMBURSEMENTS

- ✓ Scalable to speeds of at least 100 Mbps
  - Exceptions explained further in Section 6.5
- ✓ Funds may not be used to support noncapital expenses including:
  - general operations of an eligible provider
  - nonbroadband services
  - marketing or advertising
- ✓ 20% match required

Eligible Costs can only be incurred after the award contract is granted

No pre-application expenses



## **AREA ELIGIBILITY**

- ✓ Frontier: no or extremely limited access to terrestrial broadband services
- ✓ Unserved: 10% with no access to broadband service at or above 25/10
- ✓ Underserved: 10% with no access to broadband service at or above 100/20

### **RDOF** areas are **NOT** eligible

- ✓ The Proposed Project as a whole <u>may</u> serve noneligible areas
- ✓ Federal allocation funds can only be used for eligible areas.

<u>Applicants will need to clearly delineate this in the application.</u>



## CAPACITY + SCALABILITY

### Does your solution provide 100Mbps/100Mbps?

Proposed solutions that do not meet this capacity threshold will require the following:

- Substantial narrative detailing the technical barriers to providing 100Mbps/100Mbps service
- Cost justification for the lower capacity service (on a per location basis)
- Identification of the steps required to upgrade the proposed solution to the desired 100Mbps/100Mbps service

### Demonstrate Scalability to 100Mbps/100Mbps

- Documentation must be provided to show the proposed solution provides 100Mbps/100Mbps on can be scaled to meet these speeds
- This includes the appropriate specifications and narrative for the review team to assess
- This documentation must be certified either by the equipment manufacturer or a registered Professional engineer



## PERMITTING

## Identify What Permitting is Required for the Deployment of your Project

Remember to make sure permitting timelines are accounted for in the presented project timelines

### **Environmental Compliance and MEPA Checklist**

The checklist can be found on the forms and guides section of the website <u>connectmt.mt.gov</u>

## FINANCIAL REQUIREMENTS, 1 of 2

✓ Balance Sheets, Income and Cash Flow Statements, or equivalents

✓ Provide 3 years of unqualified historical financial statements

OR

 ✓ 2 years of unqualified <u>comparative</u> historical financial statements

All historical financials must be CPA compiled, reviewed, or audited





## FINANCIAL REQUIREMENTS, 2 of 2

### Pro Forma Requirements

### **Supplemental Information**

- Most recent year of federal tax returns
- Independent audit

### **Proposed Budget**

• See Sample Budget Table



### INFRASTRUCTURE LEGISLATION (IIJA)

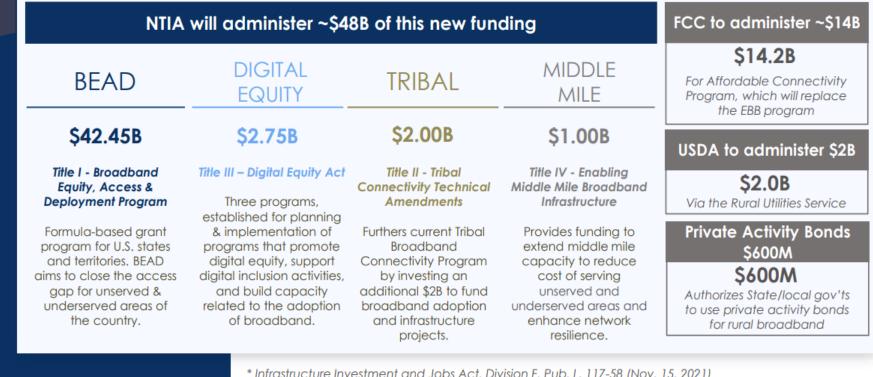
- ✓ NTIA broadband grants (\$42.45 billion) to states that then subgrant to providers by awarding funding first to unserved areas (80% without 25/3), then underserved areas (80% without 100/20), then anchor institutions that lack "gigabit-level broadband service"
  - $\circ~$  No preference for types of providers
  - Providers must deploy at least 100/20 capable networks within 4 years
  - Each state to receive at least \$100 million
  - States may award funds for broadband deployment, data collection, mapping, and other purposes
  - 25% match required but ARPA and other federal resources can supply match
- ✓ \$1 billion for middle mile network deployment

✓ \$2.75 billion to states for furthering broadband adoption and digital literacy



## STATE BROADBAND FUNDING

### INFRASTRUCTURE ACT\* CREATES ~\$65B IN BROADBAND FUNDING



\* Infrastructure Investment and Jobs Act, Division F, Pub. L. 117-58 (Nov. 15, 2021) Note: funding amounts inclusive of all administrative set-asides

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### PROPOSED PRIORITIES FOR STATE BROADBAND PLAN

## **Access:** Close the Digital Divide with both last mile and middle mile connectivity

- 130,100 locations without service at 100 mbps symmetrical (22% of about 588,000 broadband serviceable locations in Montana lack service)
- 88,300 locations unserved (less than 25/10)
- 32,800 locations underserved (less than 100/20)
- 9,000 locations frontier (less than 4/1)

## **Affordability:** Increase eligible enrollments by 42,000 households in Affordable Connectivity Program

- 12.4% are in poverty in Montana (approximately 64,000 of 519,000 households in Montana)
- As of February 14, 2022: 21,248 enrollments in Affordable Connectivity Program in Montana
- 65% are for mobile broadband, 35% are fixed broadband (national average)
- As of December 31, 2021: 9.62% of eligible households enrolled in Montana (Ranked 42nd of 50 States)

## **Adoption:** Support providers and workforce development with community-based programs

 Digital Literacy Training, Cybersecurity Awareness, Workforce Development focused on veterans, low-income homes, elderly, disabled, incarcerated, minorities, rural populations



## ARPA DEPLOYMENT TIMELINES

ARPA funded ConnectMT Program Application Window Closes	April 29
Publish Executive Summaries and Maps of Each Application	May 5
Challenge Window	May 6 - 31
Department Review of Challenges	May 6 - June 14
Department review of ARPA applications	June 1-July 8
Communications Advisory Commission Reviews ARPA projects	July 19
Governors Office Approval of ARPA Projects	July 29
Update State Broadband Map to reflect ALL federal awards in MT	July 30
Obligate and begin servicing \$266 million in ARPA awards	August



### IIJA PLANNING .... UPCOMING TIMELINES

NTIA releases NOFO on BEAD and Middle Mile Programs	May 16
NTIA releases NOFO on Digital Equity Programs	June 1
State submits Letters of Intent to participate in each NTIA program (BEAD & Digital Equity State Planning Grant)	June (TBD)
Receive \$5 million in planning funds from NTIA for BEAD program	July
Conduct Statewide Community Engagement/Prepare State Broadband Plan (BEAD and Digital Equity)	Fall 2022
FCC Releases Updated Broadband Data Collection Map	Late 2022
2023 Montana Legislative Session	



### IIJA PLANNING . . . UPCOMING TIMELINES

Submit Initial Plan to NTIA for BEAD funding/Submit Digital Equity Plan	May 2023
NTIA releases 20% of state allocation for BEAD funding	June 2023
Apply for Digital Equity Capacity Program	June 2023
Conduct Application Window for NTIA BEAD funding	Summer 2023
Conduct Application Window for Digital Equity Capacity Program	Summer 2023
Submit Final Plan to NTIA for BEAD funding	Fall 2023
NTIA releases 80% of state allocation for BEAD Program	Fall 2023
Obligate NTIA BEAD funding	Fall 2023
Receive NTIA Funding Approval/Implement Digital Equity Capacity Program	Fall 2023



MONTANA LEGISLATION IMPACTS ON IIJA IMPLEMENTATION SB 297 Modifications - Need to Align State Law with Federal Rules for Participation

### **Discussion of Hot Topics:**

- ✓ access: eligibility, terrestrial service, mobile vs. fixed, wireless vs. wireline
- ✓ adoption: digital equity topics: workforce development; digital literacy



## Contact Us:

### QUESTIONS



1.844.406.ARPA(2772) or visit connect.mt.gov

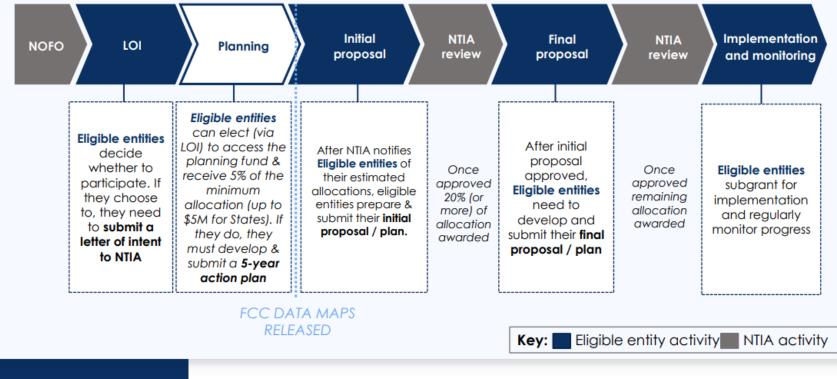
**Misty Ann Giles**, *Director*, *Department of Administration* 406.444.2460 / <u>mistyann.giles@mt.gov</u>

Chad Rupe, Broadband Director, Department of Administration 406.444.5475 / <u>chad.rupe@mt.gov</u>

Russ Katherman, State Architect and Engineer, Department of Administration 406.444.3332 / rkatherman@mt.gov

## NTIA TIMELINES ON ACCESS PRIORITY

### **BEAD (III/III)** | THERE ARE THREE KEY (AND ONE OPTIONAL) STEPS FOR ELIGIBLE ENTITIES TO RECEIVE FUNDING ALLOCATION



Note: funding amounts inclusive of all administrative set-asides



### **KEY PRIORITIES . . . BETWEEN NOW AND NOFO RELEASES**

### DIGITAL EQUITY (I/V) | THE DIGITAL EQUITY ACT CREATES 3 SEQUENCED PROGRAMS TO PROMOTE DIGITAL INCLUSION

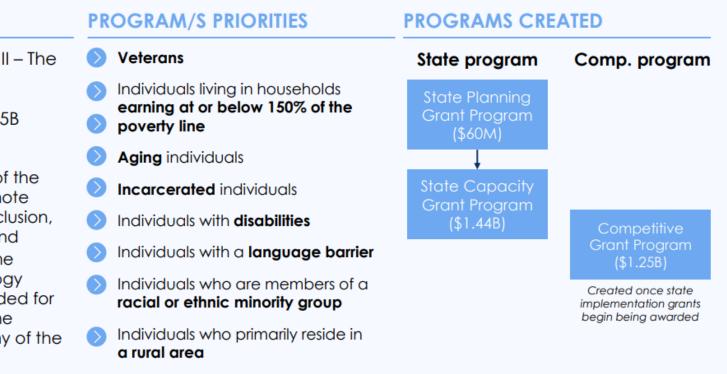
### **OVERVIEW**

**Official name:** Title III – The Digital Equity Act

Funding pool: \$2.75B

#### Programs' objective:

support the closure of the digital divide & promote equity and digital inclusion, so that "individuals and communities have the information technology capacity that is needed for full participation in the society and economy of the United States."





### NTIA MIDDLE MILE ACCESS

### MIDDLE MILE (I/II) | \$1 BILLION ALLOCATED TO MIDDLE MILE GRANT PROGRAM TO SUPPORT EXPANSION OF NETWORKS

#### **OVERVIEW**

Official name: Enabling Middle Mile Broadband Infrastructure

Funding pool: \$1.00B

**Type of program:** Direct competitive grant on technology-neutral basis

**Program objective**: "Encourage the expansion and extension of middle mile infrastructure to reduce the cost of connecting unserved and underserved areas ... and to promote broadband connection resiliency"

#### **PROGRAM PRIORITIES**

- For eligible entities meeting at least two of five conditions:
- Adopt "fiscally sustainable middle mile strategies"
- Commit to offering non-discriminatory interconnect
- Identify specific, documented and sustainable demand for middle mile interconnect
- Identify conditions/resources to speed up project
- Demonstrate benefits to national security interests

#### 2 Eligible entities must also:

- Agree to prioritize connecting to unserved areas, connecting to non-contiguous trust lands, or offering wholesale carrier-neutral service at reasonable rate
- Offer interconnection "in perpetuity ... on reasonable rates and terms"



AFFORDABLE CONNECTIVITY PROGRAM Provides a discount of up to \$30 per month toward internet service for eligible households and up to \$75 per month for households on qualifying Tribal lands.

Eligible households can also receive a one-time discount of up to \$100 to purchase a laptop, desktop computer, or tablet from participating providers if they contribute more than \$10 and less than \$50 toward the purchase price.

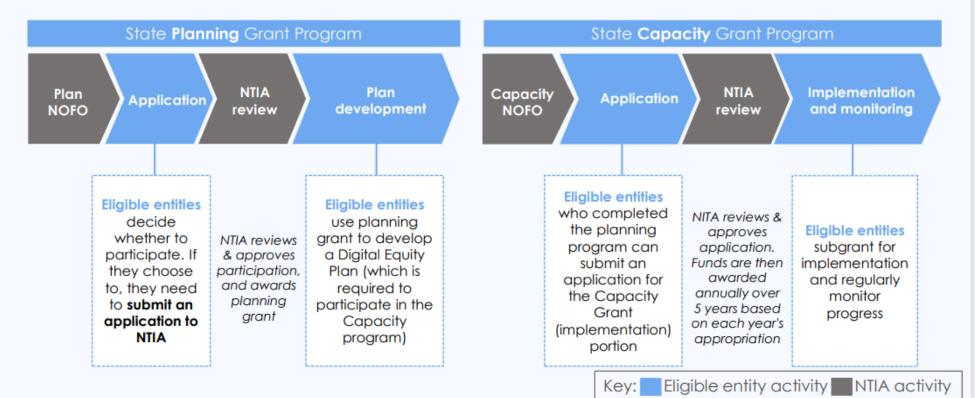
### **ELIGIBILITY:**

- Household income is at or below 200% of the <u>Federal Poverty Guidelines</u>, or if a member of the household meets at least *one* of the criteria below:
  - Received a Federal Pell Grant during the current award year;
  - Meets the eligibility criteria for a participating provider's existing low-income internet program;
  - Participates in one of these assistance programs:
    - SNAP
    - Medicaid
    - Federal Public Housing Assistance
    - Supplemental Security Income (SSI)
    - WIC
    - Veterans Pension or Survivor Benefits
    - or <u>Lifeline;</u>
  - Participates in one of these assistance programs and lives on <u>Qualifying Tribal lands</u>:
    - Bureau of Indian Affairs General Assistance
    - Tribal TANF
    - Food Distribution Program on Indian Reservations
    - Tribal Head Start (income based)



## **ADOPTION PRIORITY**

### DIGITAL EQUITY (II/V) | STATE PROGRAM HAS TWO DISTINCT FUNDING STREAMS - COMPLETING THE FIRST IS KEY FOR SECOND



## PLANS FOR LOCAL COORDINATION



## PRIORITIES | THE DIGITAL EQUITY ACT ALSO ESTABLISHED PROGRAM PRIORITIES OR 'COVERED POPULATIONS'

### **PROGRAM/S PRIORITIES**



Note: Numbers do not represent a ranking

1. Poverty level as determined by using criteria of poverty established by the Bureau of the Census, 2. Including individuals who are English learners and individuals who have BUILDING A low levels of literacy, 3. Other than individuals who are incarcerated in a Federal correctional facility



### FCC BROADBAND DATA COLLECTION + MAPPING

### **Updates and Next Steps:**

- Fabric Contract Award issued on Nov. 9 to CostQuest
- FCC Speed Test App Contract Modifications for Mobile Challenge, Crowdsource Updates
- Contracts Expanded for Technical Assistance Resources
- IIJA Rule Revisions
- Additional outreach to States and other filers/entities
- Other Contracts (e.g. wireless RF engineering resources)
- Open Submission Window
- Process Data + Publish Maps/Data
- Begin Challenge + Verification Process

### Ways to Participate:

- Challenges
  - Provider data: direct challenges or through assistance to consumers
  - Fabric: geolocate locations within your jurisdictions
  - Submit Primary Data
    - Must meet technical requirements
  - Submit Crowdsourced Data

