

# Montana Broadband Communications Advisory Commission Meeting

May 7, 2024

### Topics of Discussion for May 2024 Commission Meeting



- Initial Proposal Volume I Update
- Initial Proposal Volume II Update
- Prequalification Updates
- Main Round
  - Application Timing
  - Application Requirements
  - Application Resources
- Stakeholder Engagement
- Digital Opportunity Program Capacity Grant
- Public Comment

### Initial Proposal Volume I Update



### **Current State**

### What to Expect Next

- Submission to NTIA
- Publication of Preliminary Challenge Results
- NTIA Review and Approval of Challenge Results
- Publication of Approved Challenge Results

### Initial Proposal Volume II Updates



Initial Proposal Volume II

### What to Expect Next

- IPV2 curing and resubmission (ongoing)
- IPV2 approval by NTIA (TBD)
- Final Proposal drafting
- Final Proposal CAC approval
- Final Proposal submission to NTIA

### Prequalification Components



Component	Requirement
Financial	<ul> <li>Financial Statements</li> <li>Plan for Letter of Credit</li> <li>Certification by an Executive of Financial Capability</li> </ul>
Organizational	<ul> <li>Key Resumes for Management Personnel</li> <li>Organizational Chart</li> <li>Past Performance</li> <li>Existing Projects</li> </ul>
Certifications	<ul> <li>Workforce Certifications</li> <li>Business Certifications</li> <li>Compliance Certifications</li> <li>Ownership Information</li> </ul>

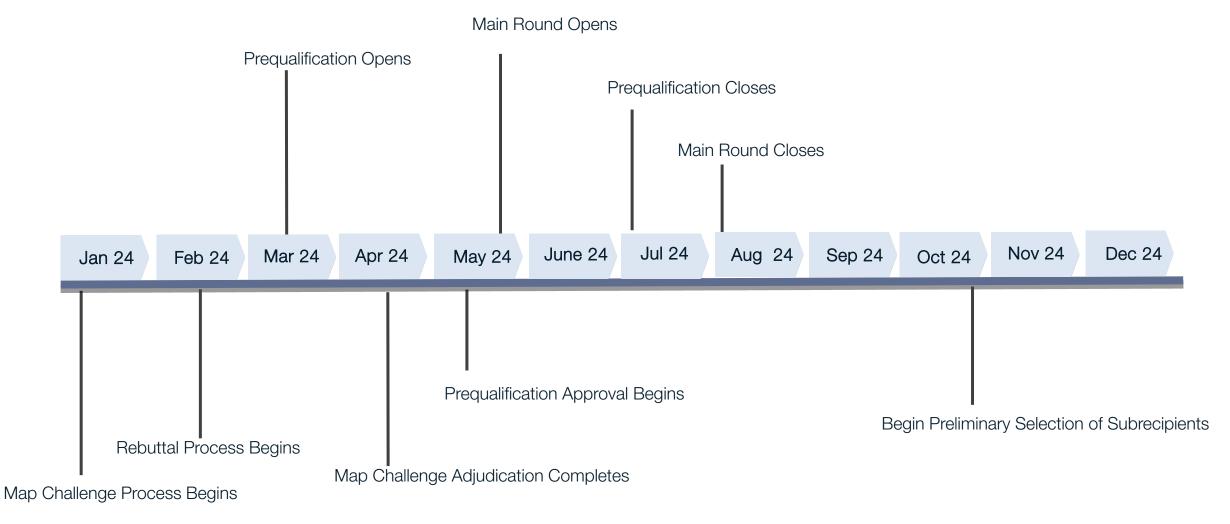
## Prequalification **Summary**

7 applications received

### Potential 2024 BEAD Program Timeline



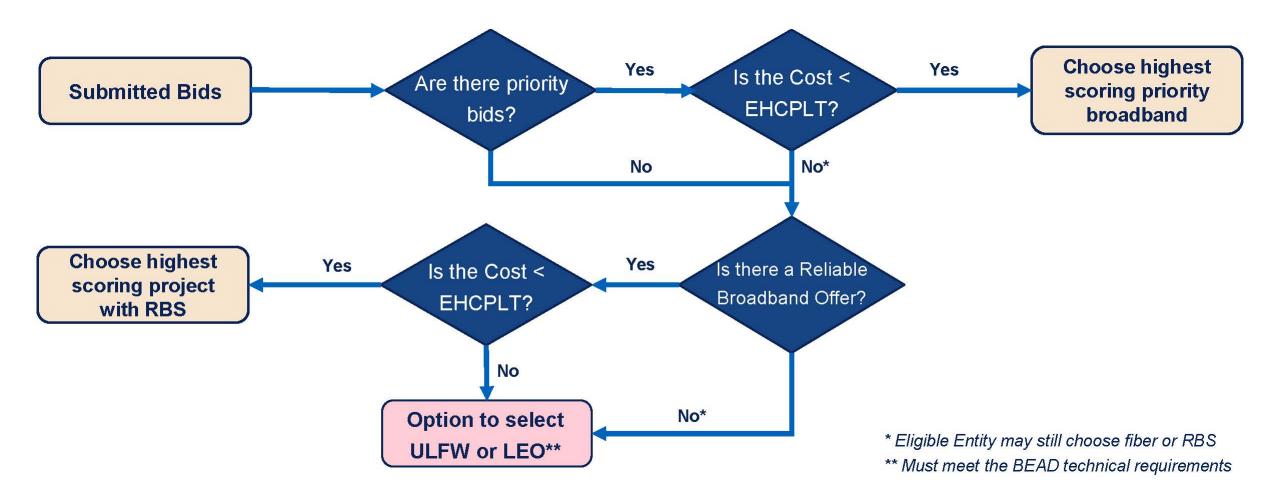
Subject to NTIA Approval





### Process for Negotiation and Selection

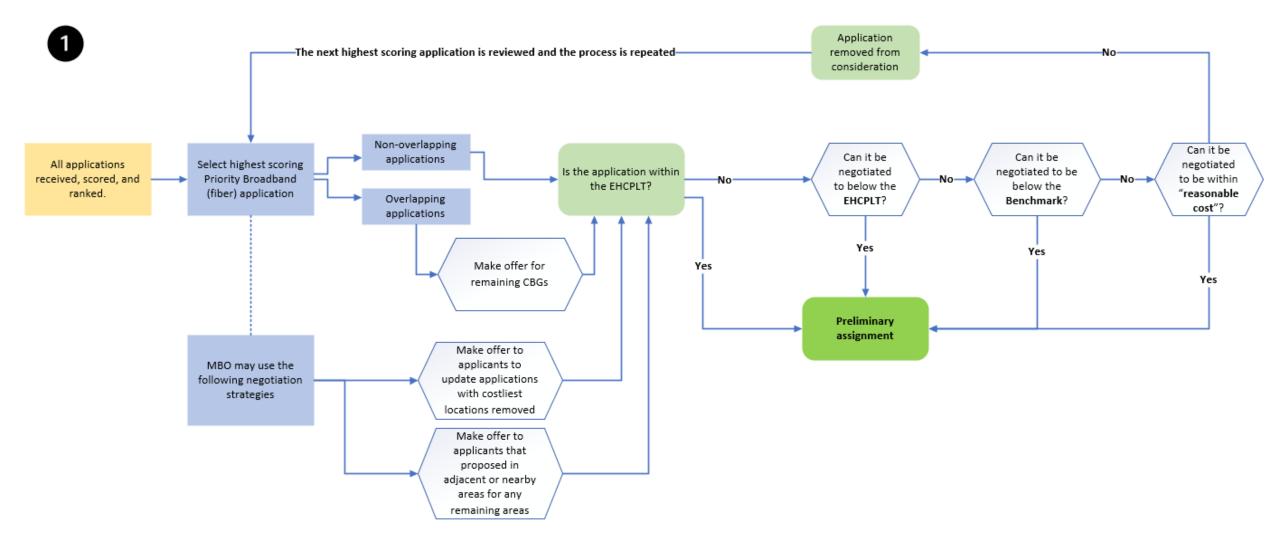








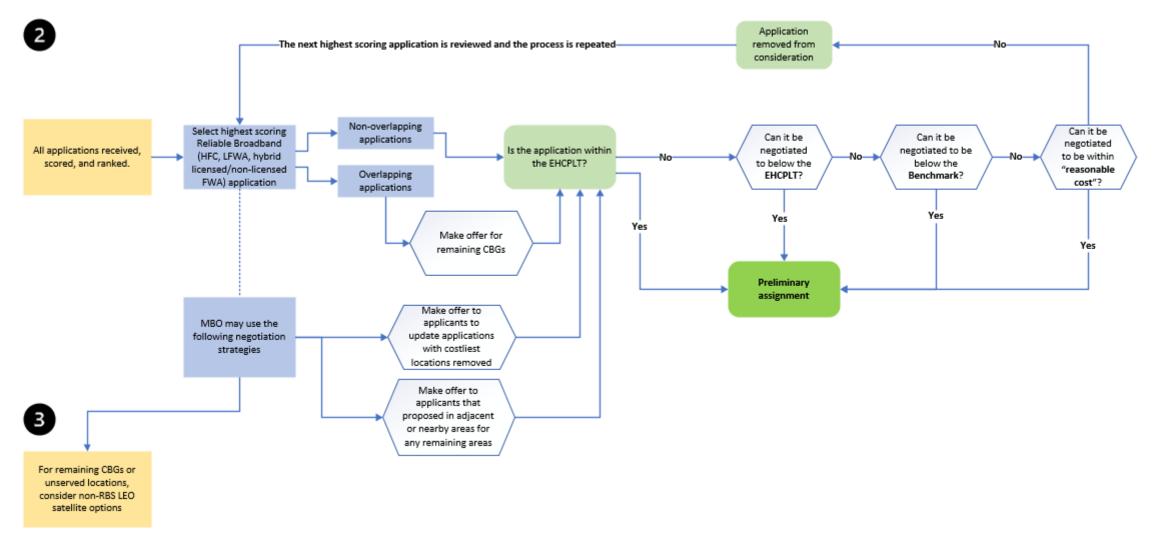






### Process for Negotiation and Selection







### Cost Reduction Template Explanation



### Approach to Identifying Extremely High-Cost Locations:

Subgrantee applicants are encouraged to outline extremely high-cost locations within project area CBGs that if removed, would allow the potential subgrantee applicant to make a more competitive bid on the CBG..... Unserved BSLs that remain unawarded after both the main round application period and the targeted solicitation process will enter the remaining location tranche. For these locations, ..... MBO may use its reserved right to remove extremely high-cost locations from the CBG to make it more attractive (and use alternative technologies for the extremely high-cost locations instead)." (source: IPV2 page 50, 67)

### **Project Cost Reduction Spreadsheet**



County Name	Census Block Group ID	FCC Location ID	Project Cost Reduction (from Descoping this Location)
			-
			-
			-
			-
			\$ -
			-
			-
			-
			\$ -
			\$ -
			-
			\$ -
			-
			\$ -

### Main Round Components

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Component	Requirement
Financial	<ul> <li>Pro Forma, Business Plan, Letter of Credit, Availability of Funds</li> </ul>
Organizational	Organizational Capacity and Risk Items
Project <b>Staffing</b> and Labor	Resumes of Key Personal, Certifications for Staff Deployment, Subcontracting plan
Project <b>Plan</b>	<ul> <li>Existing Infrastructure Illustration, Network Design Drawing, Project Cost Estimate, Project Timeline, Certification of Network Capability</li> </ul>
Environmental and Historical Compliance	<ul> <li>Information on Project Plan, Right of Way, and Categorical Exclusions</li> </ul>
<b>Scoring</b> Requirements	Project information to determine score based on approved scoring rubric

### Main Round Application Requirements Discussion



### Eligible Expenses

- Is the cost of obtaining and maintaining an Irrevocable Letter of Credit (ILOC) or Performance Bond an eligible cost?
- Are reasonable pre-award costs incurred before the period of performance—allowable? If so, what parameters would the state like to set?
  - NTIA has indicated pre-award costs are allowable

### Main Round Application Resources



- List of Main Round Application Materials:
  - Main Round Application User Guide and FAQs
  - o CBG Benchmarking
  - Scoring Rubric (released with IPV2)
  - o CBG csv
  - Cost Reduction Template
  - Model Letter of Credit
  - o Pro Forma template
  - Legal Opinion template (released with prequalification)
  - o Project Cost Template
  - o Project Timeline
  - Draft Grant Agreement

### Application System Demonstration



### **BEAD Main Round Application**



Forms		Help Download Save & Col	ntinue
Name	Status	Print	
Administrative	New	Ð	
Metrics	New	₽	
Scoring Criteria	New	₽	
Financial Capability	New	₽	
Organizational and Managerial Capacity	New	₽	
Project Staffing and Labor Requirements	New	₽	
Project Plan	New	₽	
Environmental and Historical Compliance	New	Ð	
Ownership Information	New	₽	
K ( 1 ) N 25 V		1 - 9 of	9 items

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## Main Round Stakeholder Engagement and Technical Assistance

Proposed Technical Assistance			
Component	Topic	Anticipated Date	Mode
Main Round	Bidders Conference	04/25/2024 & 04/18/2024	In Person
Main Round	Main Round Overview	05/02/24	Webinar
Main Round	Main Round – Finance	05/10/24	Webinar
Main Round	Main Round – Project Area Design	05/14/24	Webinar
Main Round	Main Round – Technical	05/16/24	Webinar
Main Round	Main Round - Scoring	05/20/24	Webinar
Main Round	Main Round – Environmental	05/21/24	Webinar
Main Round	Main Round – Reporting	05/23/24	Webinar
Main Round	Main Round – Q&A Part 1	05/31/24	Webinar
Main Round	Main Round – Q&A Part 2	06/07/24	Webinar
Main Round	Main Round – Q&A Part 3	06/14/24	Webinar



The Stakeholder
Engagement and Technical
Assistance framework
comprises three integral
phases: The Challenge
Process, Prequalification,
and Main Round.

Each phase builds upon the preceding one, equipping the applicant with the necessary information to successfully navigate through all three processes.

\*All dates listed are tentative, official dates will be posted on ConnectMT website once confirmed

<sup>\*</sup>All dates are estimated and subject to change\*

### Recall: IIJA BROADBAND FUNDING STREAMS

As of 20 November 2023



\$42.45B

& Deployment Program

A program to get all
Americans online by funding
partnerships between states
or territories, communities,
and stakeholders to build
infrastructure where we need
it and increase adoption of
high-speed internet.

### DIGITAL EQUITY

\$2.75B

**Digital Equity Act** 

Three programs that provide funding to promote digital inclusion and advance equity for all. They aim to ensure that all communities can access and use affordable, reliable high-speed internet to meet their needs and improve their lives.

### **TRIBAL**

\$2.00B

Tribal Connectivity
Technical Amendments

A program to help tribal communities expand highspeed internet access and adoption on tribal lands.

## MIDDLE

MILE

Details to follow

\$1.00B

**Enabling Middle Mile Broadband Infrastructure** 

A program to expand middle mile infrastructure, to reduce the cost of connecting unserved and underserved areas.





### Recall: Digital Opportunity Program Overview

As of 6 May 2024

**Summary:** Three programs that provide funding to promote digital inclusion and advance equity for all. They aim to ensure that all communities can access and use affordable, reliable high-speed internet to meet their needs and improve their lives.

### **Funding Overview**

Program	National	MT Allocation
State Planning	\$60M	\$600K
State Capacity Grant (formula)	\$1.44B	\$6.9 M
Competitive program	\$1.25B	N/A <sup>1</sup>



- Planning efforts inform the State Capacity Grant Application (Formula funding)
- Program will cover a period of 5 years
- Funding will be provided on an annual basis



<sup>1.</sup> The Digital Equity Act Competitive Grant Program will be run by the NTIA and will select sub-recipients directly through a competitive process.

### Potential digital opportunity program goals



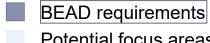
Vision statement: To narrow the digital divide in support of Montana's economic, workforce, health, and educational goals by ensuring reliable, affordable internet access for all Montanans

Area	Program goals
Broadband Availability & Affordability	Ensure all Montana residents have access to affordable internet and necessary devices in their homes, schools, libraries, and businesses irrespective of their income level
Online Accessibility & Inclusivity	Reduce the digital divide among all Montana residents by increasing broadband adoption by covered populations and increasing access to online resources for all residents
Digital Literacy	Build digital skills to enhance broadband use through programs and partnerships with community stakeholders
Device Availability & Affordability	Reduce the digital divide among Montana residents by ensuring widespread access to internet-capable devices  Reduce the digital divide among state agencies by ensuring adequate internet-capable device inventory
Online Privacy and Cyber-security	Ensure all Montana residents have access to internet that meets online privacy and cybersecurity standards

<sup>1.</sup> Sensitive information defined in "Fact Sheet: The FCC Adopts Order to Give Broadband Consumers Increased Choice Over Their Personal Information,"

### Potential avenues to improve digital opportunity





**Existing** 

Barrier	Potential programming or opportunity  Potential focus areas	efforts
Access	A Connect the unserved: Last-mile and associated middle-mile deployment of broadband technologies to areas without service of at least 25/3	
	B Upgrade the underserved: Deploying and/or upgrading technologies to areas with service below 100/20	
	Invest in community anchor institutions: Ensure reliable high-speed access at CAIs or identify opportunities in non-traditional CAIs	<b>Ø</b>
Affordable	■ Increase ACP uptake: Educate, support & encourage uptake among eligible subscribers	
subscripti ons	Subscription subsidies: Provide additional subsidies to further reduce broadband cost	
	F Offer low-cost plans: Partner with ISPs to develop and promote low-cost high-speed internet plans	
Devices	G CAI loan programs: Allow Montanans to rent devices for free or low-cost from CAIs	
access	CAI access points: Create device access terminals in CAIs, taking advantage of the high-speed broadband and existing community access	
	Device subsidies: Provide direct subsidies to purchase internet-capable devices	
	Through strategic partnerships: Working with businesses or community organizations, share device funding and distribution responsibilities, negotiate bulk rates with device manufacturers	
Digital	Revelop digital skills curricula: Deploy training programs through state entities and targeted industries	
) " literacy	Fund targeted training programs: Upskill individuals through classes and training programs, with potential focus on Covered Populatoins (e.g., aging individuals, individuals in rural areas, veterans)	
	M Stand-up digital navigator programs: Deploy navigators in communities to develop specific understanding of barriers in community, and coordinate resourcing as needed	10

## Digital Opportunity Notice of Funding Opportunity Overview



### **Key Components of the Digital Opportunity Capacity Grant Program**

- Focus on Covered Populations:
  - Focus on the priorities of the Covered Populations being served, including subgroups within each covered population
- Long-lasting and Meaningful Change:
  - Projects/activities must address the systemic barriers and gaps to digital access with a particular focus on sustainability of initiatives
- Measurable Implementation Strategies:
  - Programs/activities should be based on objectives that are measurable, achievable, sustainable, timebound, and designed to address identified disparities
- Stakeholder Engagement:
  - Stakeholders directly affected by proposed strategies/interventions should be involved in ongoing feedback loops and input on potential solutions/improvements

### Eligible Uses of Funds

- Updating and Maintaining State Plan
- State Plan Implementation Activities
- Evaluation
- Administrative Costs

### Digital Opportunity Plan – Implementation Strategy

### State Library

- Access to online education for professional development, digital literacy and skill building; network upgrades for 60 libraries statewide.
- Access to devices with reliable high-speed broadband.
- Hot spots and data plans for select libraries offering services.

#### DPHHS

- Access to Office of Public Assistance through customer kiosks
  - Allows Montanans to apply for programs, access personal public assistance accounts and submit verification documentation.
  - Search educational information and access training and employment opportunities.
  - Funding supports purchase, placement and maintenance of kiosks.

### Dept. of Corrections

- Access to devices for training, employment, housing and support services.
- Implementation and expansion of educational programs (Second Chance Pell, Last Mile Coding).
- Development and implementation of device monitoring pilot program.

#### MSDB

- Access to devices and equipment with reliable high-speed broadband for education and training.
- Support to provide specialized device training.



## What to Expect and Next Steps...

- Digital Opportunity

   Capacity Grant
   Application due May 28,
   2024.
- Application Cycle for tribal communities will open on September 25, 2024, and close on February 7, 2025.

### **Public Comment**

